



Glen R. Waisner, MBA, PE
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Glen Waisner is a business leader and senior advisor with a track record of helping the men and women who run organizations of all sizes become better leaders, make better decisions and achieve superior results. He is an accomplished professional facilitator and executive coach.

Professional background

- Managing Partner, Catalyst Consulting Partners LLC – Helps senior leaders shape strategy, prioritize opportunities, empower employees, embrace change and drive execution. Experts at improving senior team effectiveness and facilitating meetings that produce breakthrough results.
- Local Chairman, Vistage International – Founded Vistage in region and led CEO board-of-advisor groups and provided one-on-one executive coaching to chief executive members. Vistage *Rookie of the Year* in 2009.
- President, The Hayes Company Inc. – First non-family president of this industry-leading manufacturer of lawn, garden and outdoor living products. Transformed new product development processes and results; success featured in *Fortune Small Business* magazine.
- Vice President, General Management Technologies – Led consulting projects for manufacturing and distribution clients worldwide. Improved client’s market penetration and executive team effectiveness.
- Vice President and General Manager, CNG Retail Services – Created and led largest unregulated energy marketer in the US. Grew revenues to \$65 million, with 200,000 customers, in only 18 months.
- Various senior leadership positions (including Vice President, Mass Marketing), Consolidated Natural Gas Company – Fortune 200 natural gas holding company with revenues in excess of \$5 billion. Considered a “paradigm pioneer.”

Education

- BS in Mechanical Engineering, Case Western Reserve University
- MBA (Marketing Concentration), John Carroll University
- Program on Negotiations for Senior Executives, Harvard Law School

Recent Sample Engagements

- **ASSOCIATION OF HOME APPLIANCE MANUFACTURERS (AHAM)** – Designed and facilitated multi-day strategic planning retreat for Board of Directors and staff leadership team.
- **JARDEN CONSUMER SOLUTIONS** – Multi-year engagement. Responsible for ongoing facilitation of global long range planning process and related leadership team events. Design and lead special projects at the request of CEO and other C-level leaders.
- **FREEDOM ALLIANCE** – Designed and facilitated organization’s first multi-day strategic planning retreat for Board of Directors and staff leadership team
- **MISKELLY FURNITURE WAREHOUSE** – Multi-year engagement. Responsible for facilitation of quarterly Board meetings and annual long-range strategic planning process.

Certifications

- Registered Professional Engineer in State of Ohio (1983 – 2012)